

SAVI® – System for Analyzing Verbal Interaction

SAVI LEADERSHIP & MEMBERSHIP TALK

Zoom: 5&6 February 2024

09.30 – 16.45 UK time

Led by Rowena Davis & Annika Hall

Talk is one of the main tools we have as leaders & members in organisations. Sometimes conversations are productive & satisfying & sometimes they're frustrating & unproductive! What makes the difference?



Join us to explore the difference through the SAVI lens
We will practise:

- Communicating more mindfully
- Influencing stuck conversations
- Increasing your team's/organization's ability to build stronger relationships, make decisions, solve problems & reach goals more easily

SAVI is a practical, theory-based tool offering ways to map & contribute to more satisfying & productive conversations.

Come & learn the nuts & bolts of SAVI & practise having more productive & satisfying conversations.

Find out more at: <https://savicomcommunications.com>

Person	6	fact	Q	topic	6	6
1 FIGHTING	Attack/Blame Righteous Question Sarcastic Self Attack/Deflect Complacent	2 DESCRIBING	Repeating Aspects or Positive PHENOMENON Goals Being Assertive Thinking Out Loud Direct Feedback	3 COMPETING	Win-Lose Disruptive Leading Question Omniscient Interruptive	
4 INDIVIDUALIZING	Personal Information Complacent Personal Information Praise Personal Question/ Acknowledgment Personal Question	5 FINDING FACTS	Facts & Figures General Information Neutral Question Broad Question	6 INFLUENCING	Opinion Personal Complacent Social Performance	
7 REASONING	Using History Feeling Question Assess/Leading Question Minor Issue Experience Attributions Issue Self Assertion	8 RESPONDING	Answer Question Clarify Own Answer Self-Defence Paraphrase Summarize Corrective Feedback	9 INTEGRATING	Agreement Positive Qualify/Clarify Issue or Experience Summarize Weak Link	

This SAVI training is open to all. Numbers are limited so apply soon!

FEES

Self-Employed / Voluntary / Public Sectors: up to 12 December 2023, £400; after 12 December 2023, £435

Others: up to 12 December 2023, £500; after 12 December 2023, £535.

We have a limited number of bursaries. To apply & for questions: rdavis@rdaconsulting.net

REGISTRATION

REGISTER ONLINE NOW →

